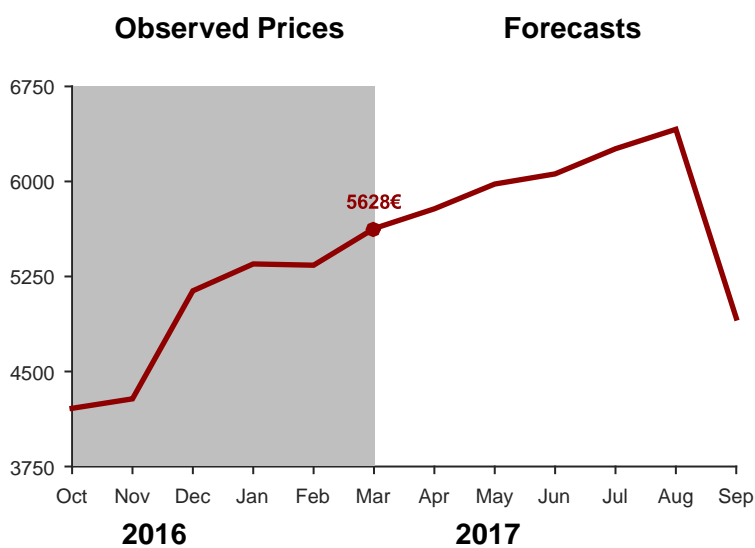


Forecasting the Price of Copper

Commodity	Copper (London Metal Exchange)
Forecast Period	April 2017 – September 2017
Currency	€
Unit	Metric Tonne
Observations	Monthly forecasts of the monthly average price



Forecasts



Month/Year	Forecast	Prob. of Raise
Apr. 2017	5784€	73 %
May 2017	5980€	73 %
Jun. 2017	6060€	62 %
Jul. 2017	6258€	52 %
Aug. 2017	6411€	56 %
Sep. 2017	4922€	44 %

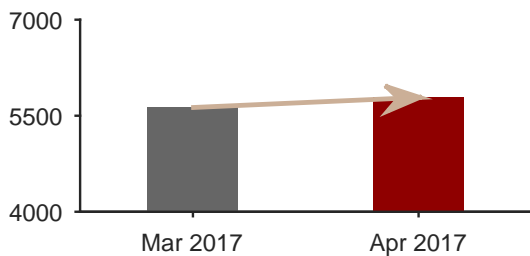
Suggested Action for Procurement

Purchase Limit Month	Suggested Action
April 2017	Buy in March at 5628€
May 2017	Buy in March at 5628€
June 2017	Buy in March at 5628€
July 2017	Buy in March at 5628€
August 2017	Buy in March at 5628€
September 2017	Buy part of requirements

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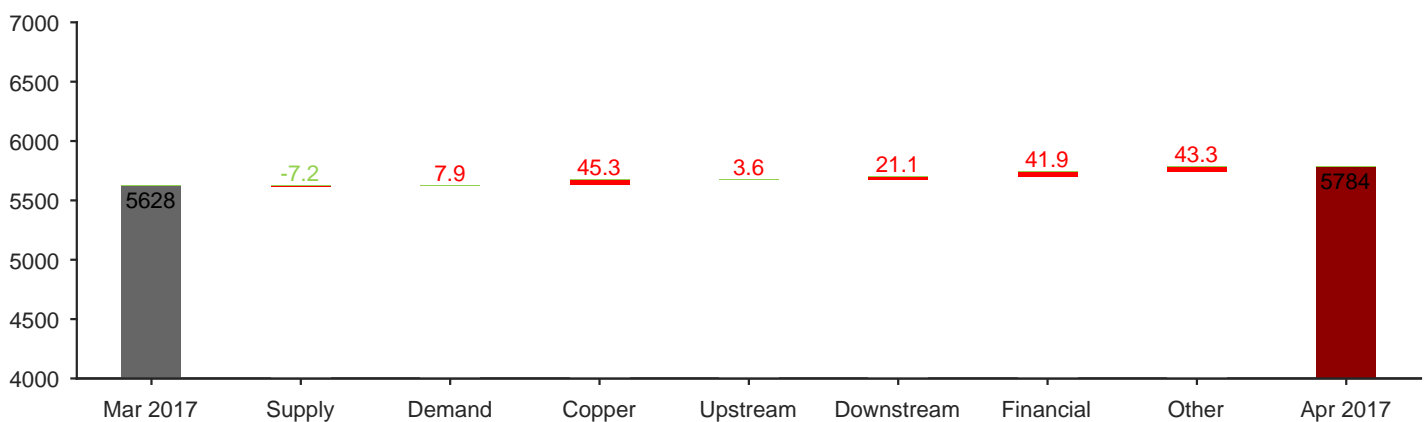
Forecasting the Price of Copper

Impact Analysis: One Month Forecast



Our algorithm forecasts a higher price of Copper in one month: it is expectable that the price increases 2.77% from 5628€ to 5784€ until the beginning of April.

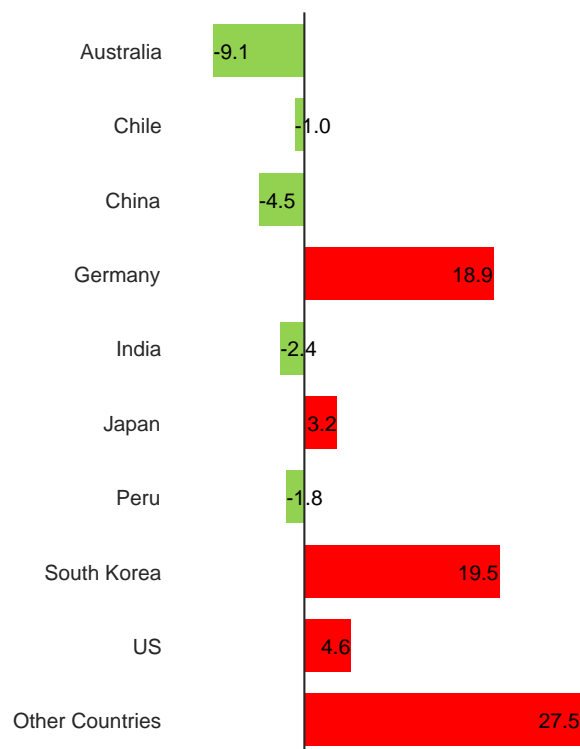
Indices of Factors



Interpretation

- **Increase of Supply:** Negative pressure of the Supply index
- **Increase of Demand:** Positive pressure of the Demand index
- Positive pressure of the index of Copper
- Slightly positive pressure of the index of variables representing the market upstream
- Positive pressure of the index of variables representing the market downstream
- Positive pressure of the financial index
- Positive pressure of other commodities and other factors
- Focus on South Korea, Germany, and Australia

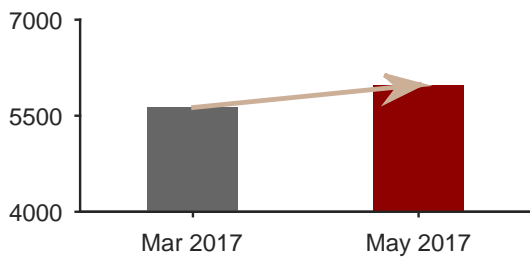
Impact per Country



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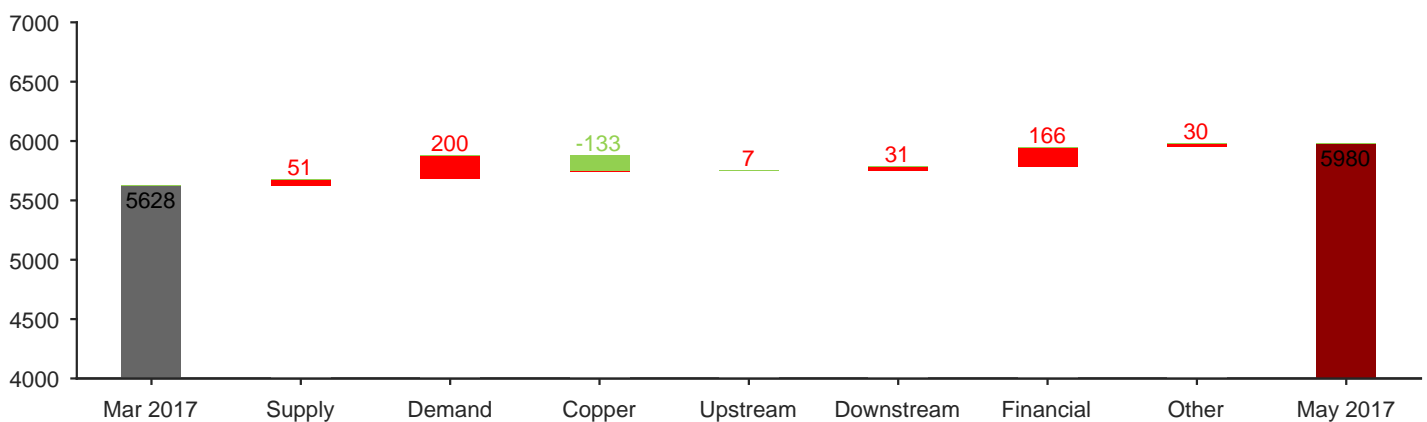
Forecasting the Price of Copper

Impact Analysis: Two Months Forecast



Our algorithm forecasts a higher price of Copper in two months: it is expectable that the price increases 6.24% from 5628€ to 5980€ until the beginning of May.

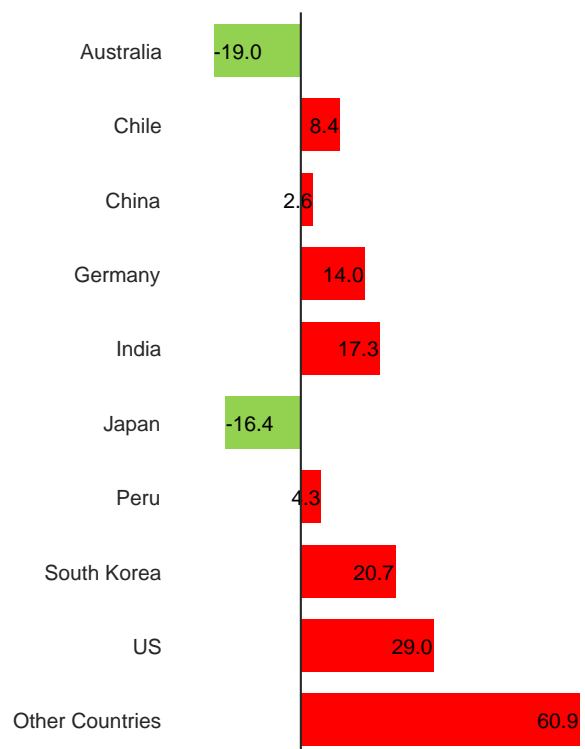
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Considerable increase of Demand:** Positive pressure of the Demand index
- **Considerably negative pressure of the index of Copper**
- Slightly positive pressure of the index of variables representing the market upstream
- Positive pressure of the index of variables representing the market downstream
- **Considerably positive pressure of the financial index**
- Positive pressure of other commodities and other factors
- Focus on Finland, US, and Mexico

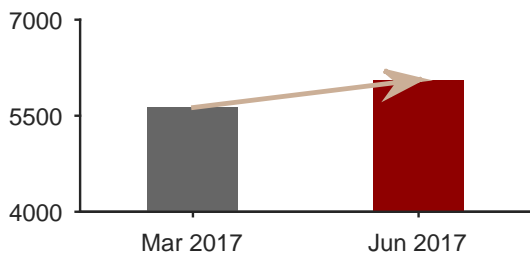
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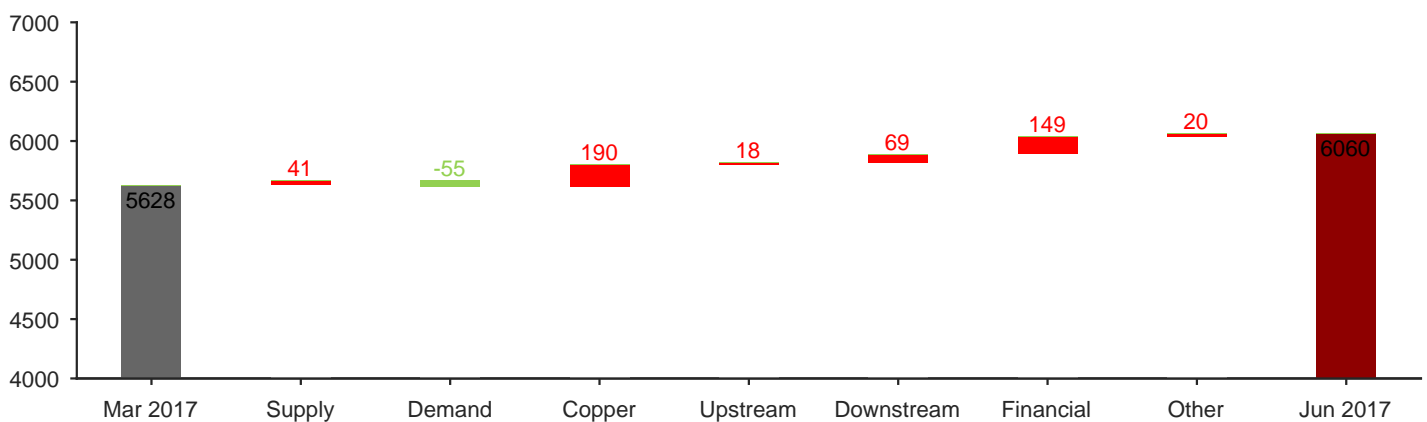
Forecasting the Price of Copper

Impact Analysis: Three Months Forecast



Our algorithm forecasts a higher price of Copper in three months: it is expectable that the price increases 7.66% from 5628€ to 6060€ until the beginning of June.

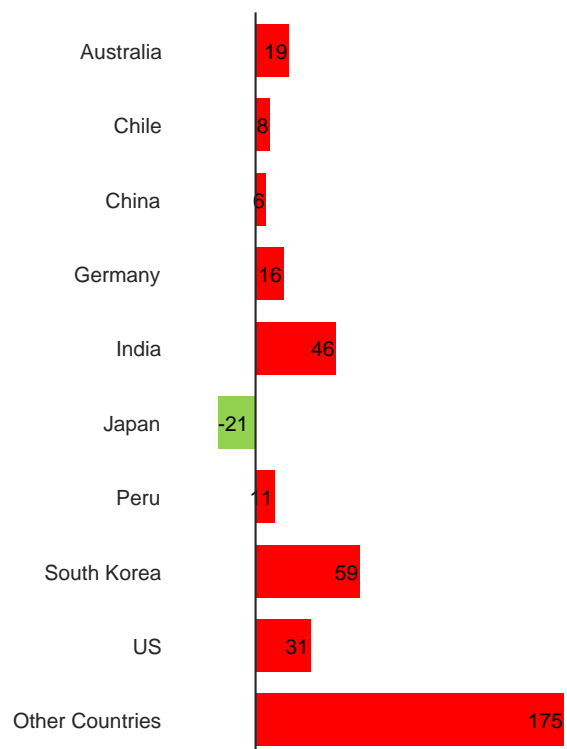
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Decrease of Demand:** Negative pressure of the Demand index
- **Considerably positive pressure of the index of Copper**
- Slightly positive pressure of the index of variables representing the market upstream
- Positive pressure of the index of variables representing the market downstream
- **Considerably positive pressure of the financial index**
- Positive pressure of other commodities and other factors
- Focus on Finland, South Korea, and India

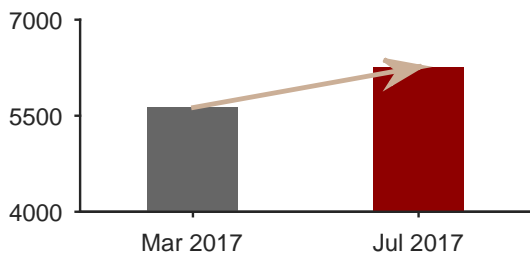
Impact per Country



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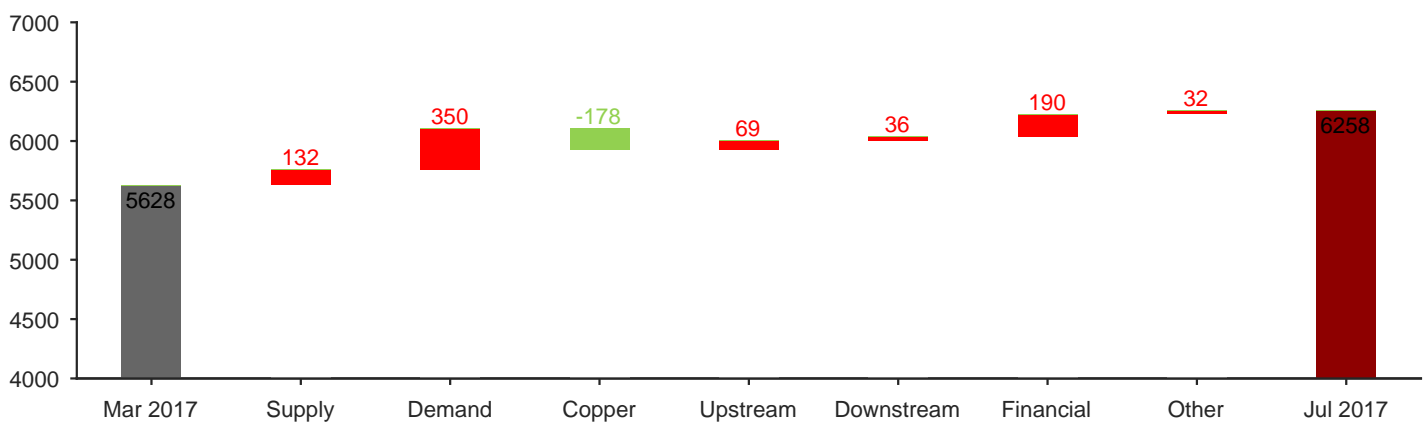
Forecasting the Price of Copper

Impact Analysis: Four Months Forecast



Our algorithm forecasts a higher price of Copper in four months: it is expectable that the price increases 11.19% from 5628€ to 6258€ until the beginning of July.

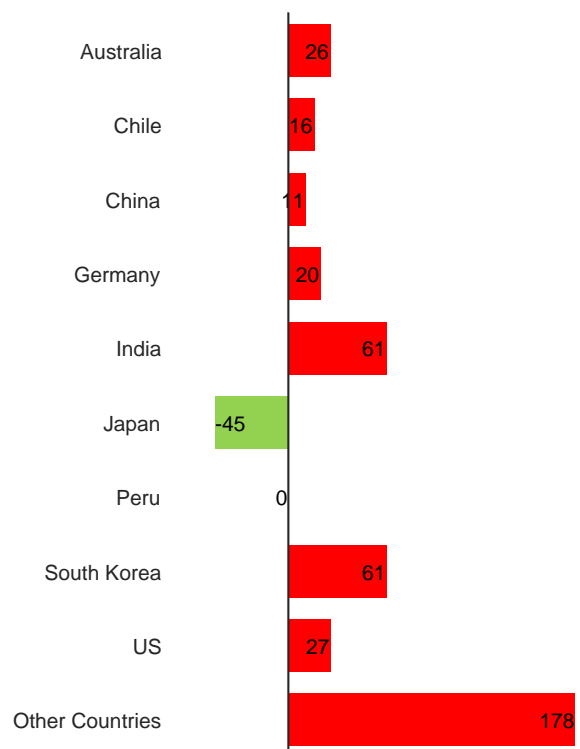
Indices of Factors



Interpretation

- **Considerable decrease of Supply:** Positive pressure of the Supply index
- **Considerable increase of Demand:** Positive pressure of the Demand index
- **Considerably negative pressure of the index of Copper**
- Positive pressure of the index of variables representing the market upstream
- Positive pressure of the index of variables representing the market downstream
- **Considerably positive pressure of the financial index**
- Slightly positive pressure of other commodities and other factors
- Focus on Finland, South Korea, and India

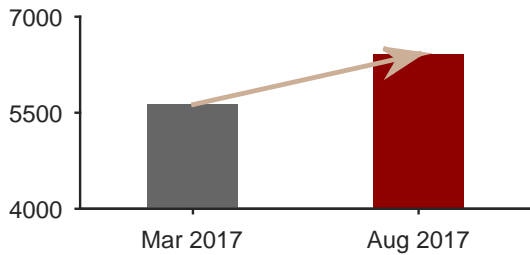
Impact per Country



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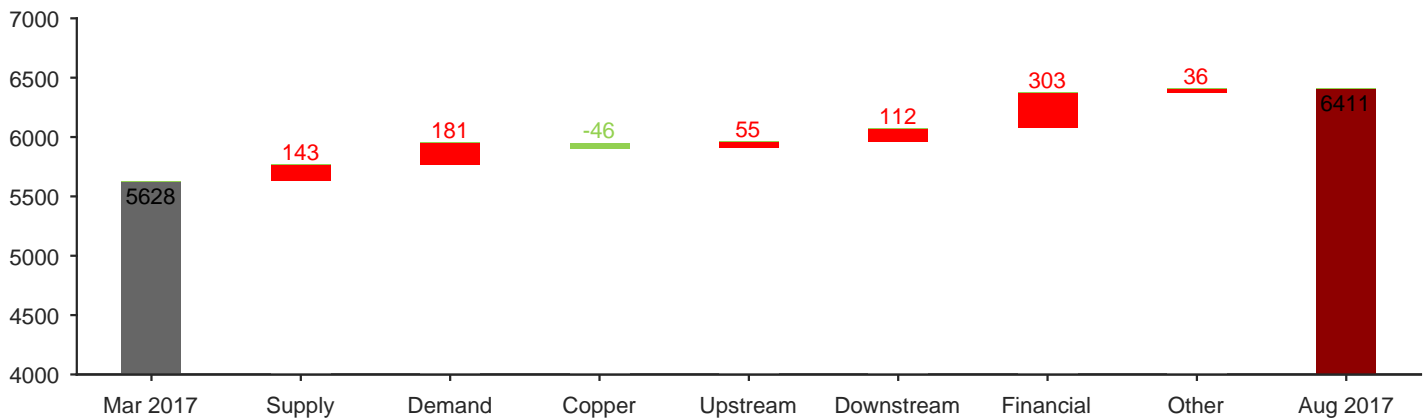
Forecasting the Price of Copper

Impact Analysis: Five Months Forecast



Our algorithm forecasts a higher price of Copper in five months: it is expectable that the price increases 13.92% from 5628€ to 6411€ until the beginning of August.

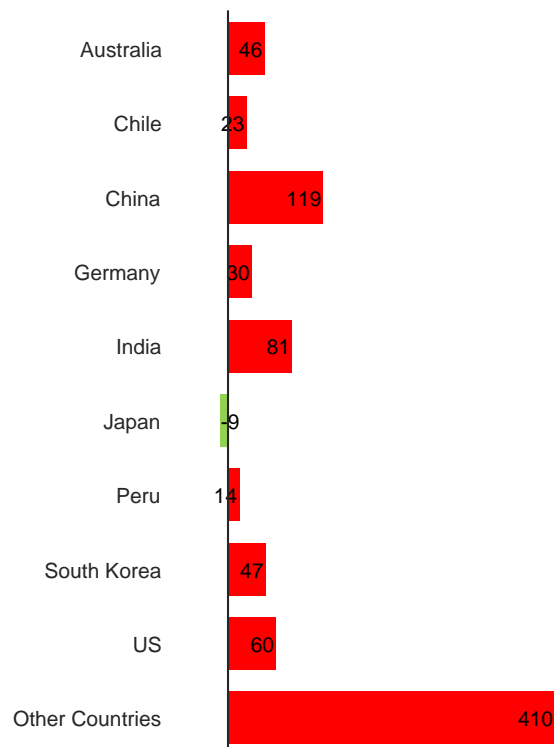
Indices of Factors



Interpretation

- **Considerable decrease of Supply:** Positive pressure of the Supply index
- **Considerable increase of Demand:** Positive pressure of the Demand index
- Negative pressure of the index of Copper
- Positive pressure of the index of variables representing the market upstream
- Positive pressure of the index of variables representing the market downstream
- **Considerably positive pressure of the financial index**
- Positive pressure of other commodities and other factors
- Focus on Finland, China, and India

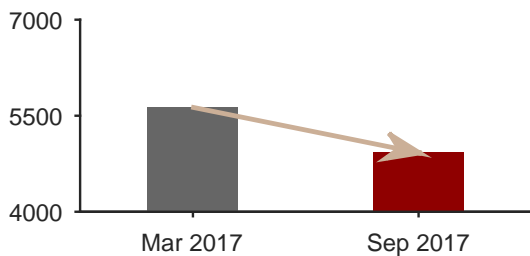
Impact per Country



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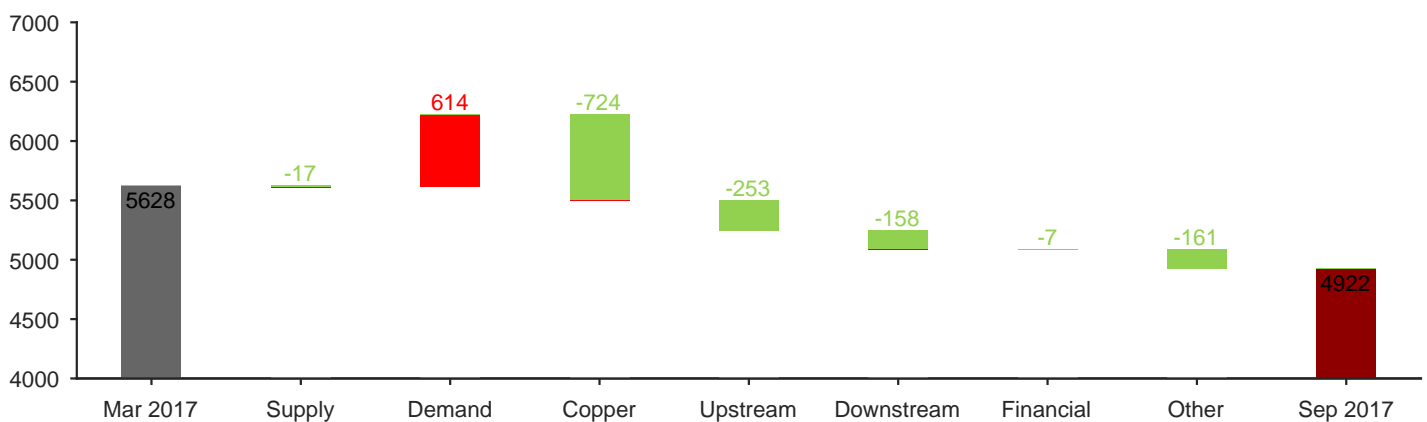
Forecasting the Price of Copper

Impact Analysis: Six Months Forecast



Our algorithm forecasts a lower price of Copper in six months: it is expectable that the price decreases 12.54% from 5628€ to 4922€ until the beginning of September.

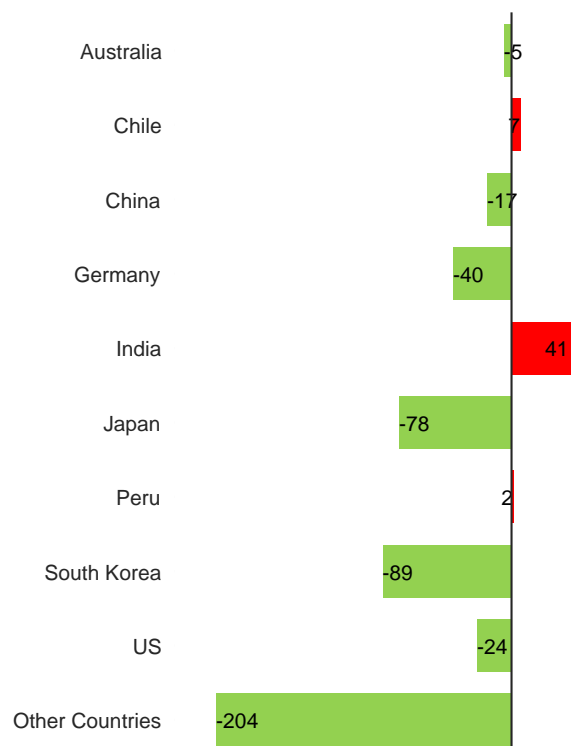
Indices of Factors



Interpretation

- Slight increase of Supply: Negative pressure of the Supply index
- **Considerable increase of Demand:** Positive pressure of the Demand index
- **Considerably negative pressure of the index of Copper**
- **Considerably negative pressure of the index of variables representing the market upstream**
- **Considerably negative pressure of the index of variables representing the market downstream**
- Slightly negative pressure of the financial index
- **Considerably negative pressure of other commodities and other factors**
- Focus on Finland, South Korea, and Japan

Impact per Country



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Forecasting the Price of Copper

APPENDIX – Technical Explanation of the Impact Analysis

In this appendix, we explain the impact analysis of the factors that most contribute for our forecasts.

This Impact Analysis is conducted individually for **each time horizon**, allowing for a distinction between the indices of variables that contribute for our forecasts at short and medium run.

For each time horizon, our analysis has **two components**: first, we present the impact of variables grouped by **indices of factors**; second we present the impact of variables grouped by **indices of countries**.

Indices of Factors

Indices of factors are indices of the weighted contributions of the variables grouped in those factors.

Supply Index: composed of macroeconomic variables of the producing and exporting countries. It includes variables such as production, exchange rates, inflation, monetary policy, and wages. For example, an increase in wages implies higher production costs which should (in linear, general, and ceteris paribus terms) generate an incentive to increase prices;

Demand index: composed of macroeconomic variables of the consuming and importing countries. It includes variables such as production, exchange rates, inflation, monetary policy, and wages. For example, a decrease in a consumer confidence index should (in linear, general, and ceteris paribus terms) increase savings and decrease demand, leading to lower prices;

Copper Index: composed of variables related to Copper. It includes variables such as the price of Copper in different regions of the world and exports, imports, and producer prices of Copper in some countries. For example, an increase in the price of Copper in other region may imply an increase in the price of Copper in Europe due to arbitrage movements;

Upstream index: composed of variables related to Coal and Copper Ore. It includes variables such as the price and exports, imports, and producer prices of the inputs in some countries. For example, an increase in the price of Coal should (in linear, general, and ceteris paribus terms) generate an increase in the price of Copper;

Forecasting the Price of Copper

APPENDIX – Technical Explanation of the Impact Analysis (II)

Downstream index: composed of variables related to downstream industries, such as Construction and Electronics. It includes variables such as the exports, imports, and producer prices of these industries in some countries. For example, an increase in the demand of these industries should (in linear, general, and ceteris paribus terms) generate an increase in the price of Copper;

Financial Variables Index: composed of financial market variables. It includes the share price of companies that produce Copper. It also includes financial indices related to this sector. For example, a positive change in the share price of a producer of Copper should (in linear, general, and ceteris paribus terms) imply an increase in expected profitability of the firm. This may signal an expectation of increase in the price of Copper;

Other Variables Index: composed of variables related to other metals (Aluminium and Zinc) and Oil. It includes the price, exports, and imports of these commodities. For example, a positive change in the price of a substitute commodity, should (in linear, general, and ceteris paribus terms) imply an increase of demand of Copper, and thus, of the price of Copper.

Indices of Countries

Indices of Countries: are indices of the weighted contributions of the macroeconomic variables of each country. The countries we present are the most relevant countries in the production, consumption, and international commerce of Copper.

Interpretation Warning

It is important to note that the contribution of individual variables and indices of variables is not linear. The interaction between variables and between variables of different factors may not be neglectable, which means that the importance of each variable and indices of variables is determined together with the importance of all other variables.

Furthermore, the analysis of changes in variables is not linear. This means that the same variable with the same change in different moments of time may have different impacts given its previous evolution. For example, the algorithm contrasts the change in a variable with its expected change. A positive change but inferior to the expected change may originate an effect of price correction.