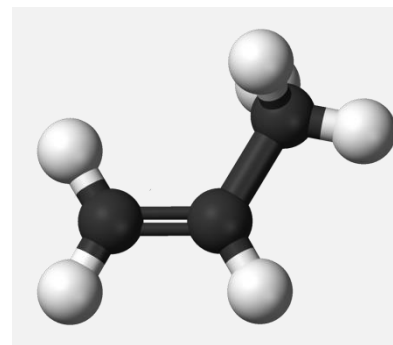
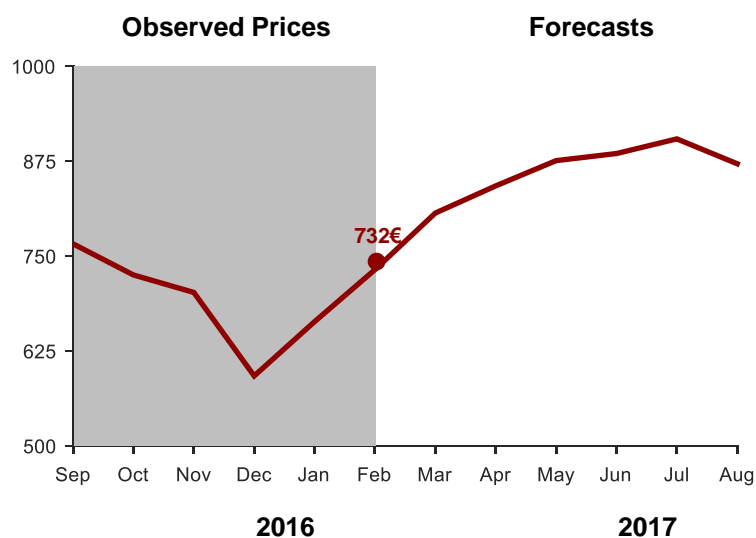


Forecasting the Price of Propylene

Commodity	Propylene (NW. Europe CIF)
Forecast Period	March 2017 – August 2017
Currency	€
Unit	Metric Tonne
Observations	Monthly forecasts of the spot price in the first day of the month



Forecasts



Month/Year	Forecast	Prob. Of Raise
Mar. 2017	807€	89%
Abr. 2017	842€	91%
Mai. 2017	876€	85%
Jun. 2017	885€	80%
Jul. 2017	904€	68%
Aug. 2017	871€	60%

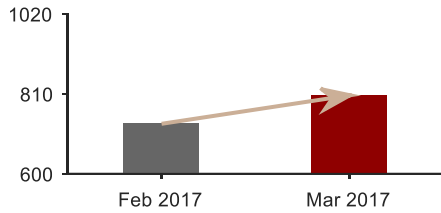
Suggested Action for Procurement

Purchase Limit Month	Suggested Action
March 2017	Buy in February at 732€
April 2017	Buy in February at 732€
May 2017	Buy in February at 732€
June 2017	Buy in February at 732€
July 2017	Buy in February at 732€
August 2017	Buy in February at 732€

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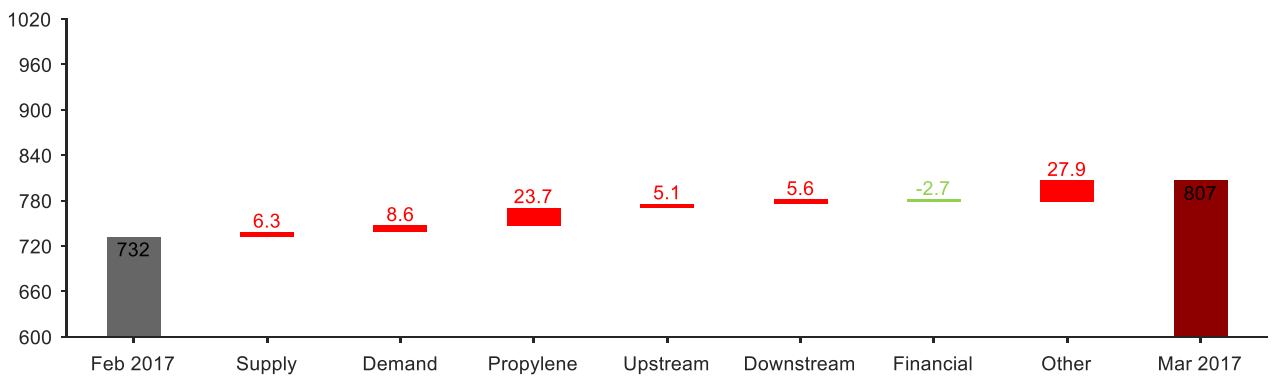
Forecasting the Price of Propylene

Impact Analysis: One Month Forecast



Our algorithm forecasts a higher price of Propylene in one month: it is expectable that the price increases 10,18% from 732€ to 807€ until the beginning of March.

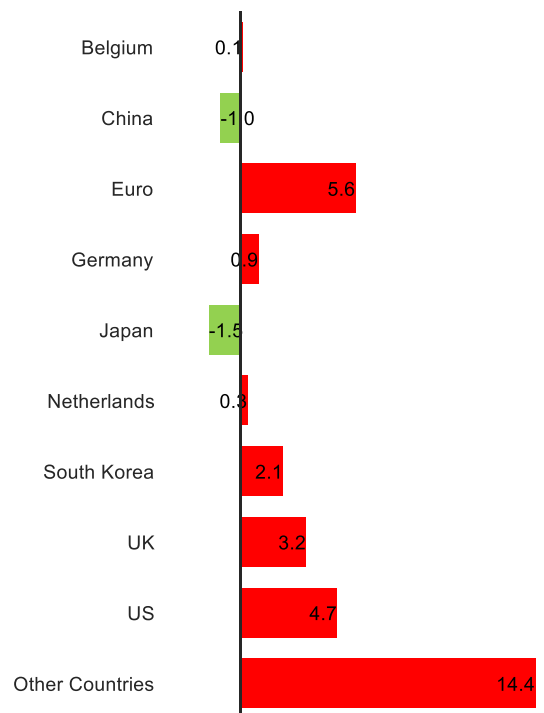
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Increase of Demand:** Positive pressure of the Demand index
- **Considerably positive pressure of the index of Propylene**
- Positive pressure of the index of variables representing the market upstream
- Positive pressure of the index of variables representing the market downstream
- Slightly negative pressure of the financial index
- **Considerably positive pressure of other commodities and other factors**
- Focus on Euro, US, and UK

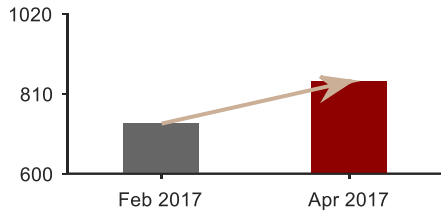
Impact per Country



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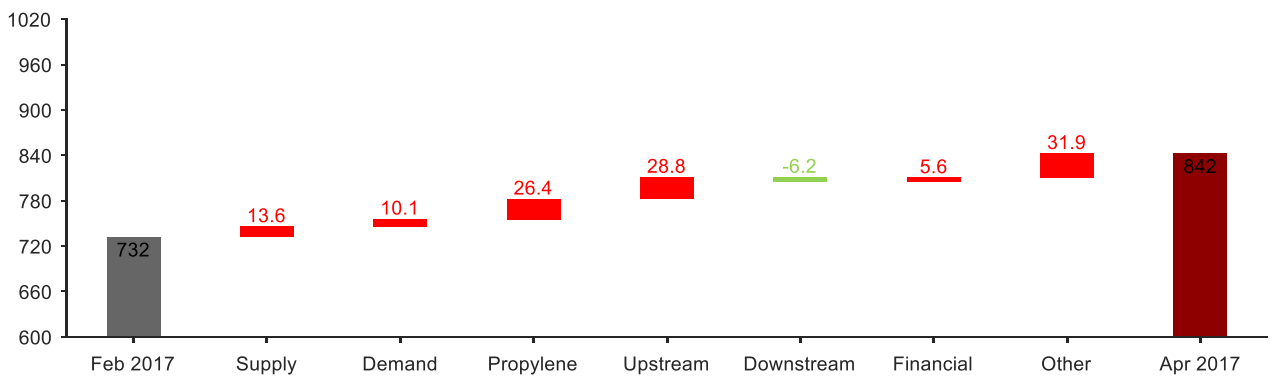
Forecasting the Price of Propylene

Impact Analysis: Two Months Forecast



Our algorithm forecasts a higher price of Propylene in two months: it is expectable that the price increases 15,07% from 732€ to 842€ until the beginning of April.

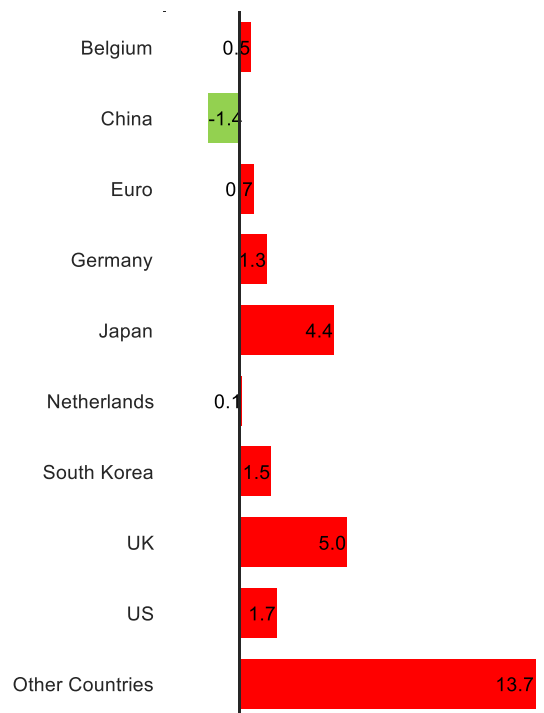
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Increase of Demand:** Positive pressure of the Demand index
- Positive pressure of the index of Propylene
- Positive pressure of the index of variables representing the market upstream
- Negative pressure of the index of variables representing the market downstream
- Positive pressure of the financial index
- Positive pressure of other commodities and other factors
- Focus on UK, Japan, and France

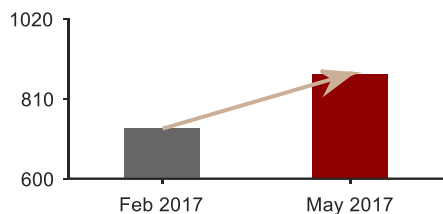
Impact per Country



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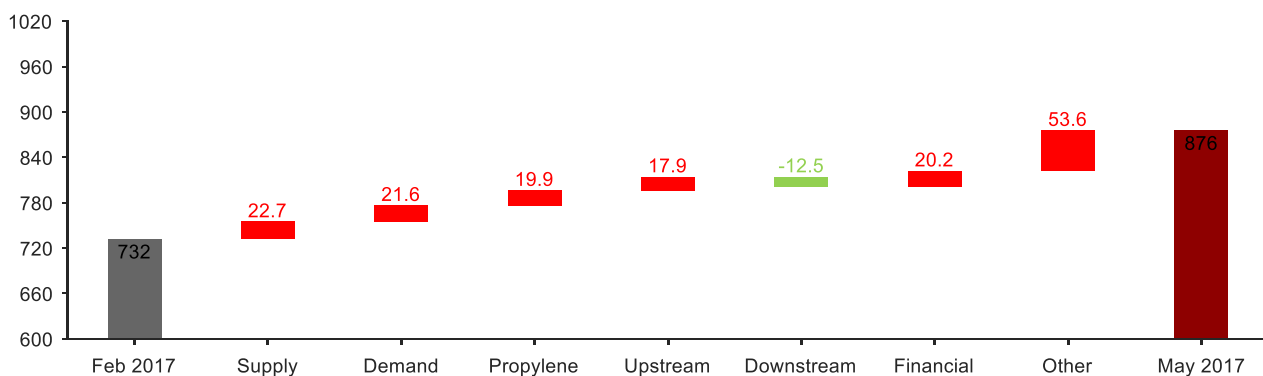
Forecasting the Price of Propylene

Impact Analysis: Three Months Forecast



Our algorithm forecasts a higher price of Propylene in three months: it is expectable that the price increases 19,61% from 732€ to 876€ until the beginning of May.

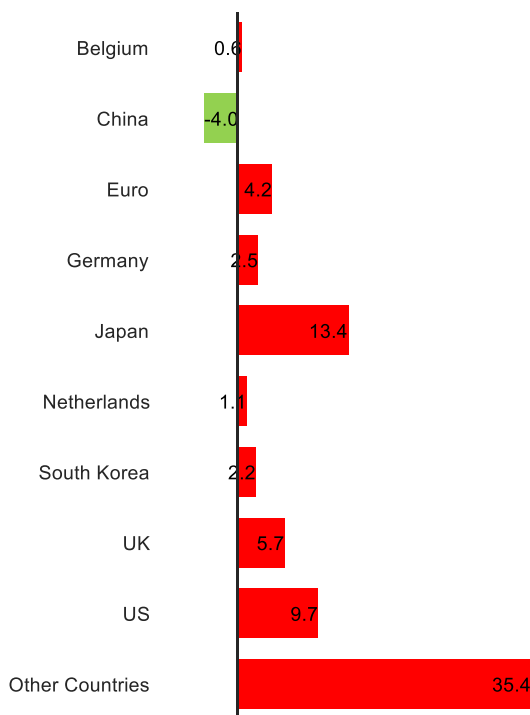
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Increase of Demand:** Positive pressure of the Demand index
- Positive pressure of the index of Propylene
- Positive pressure of the index of variables representing the market upstream
- Negative pressure of the index of variables representing the market downstream
- Positive pressure of the financial index
- **Considerably positive pressure of other commodities and other factors**
- Focus on Japan, US, and UK

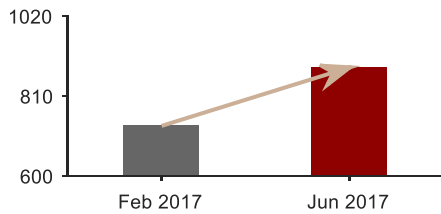
Impact per Country



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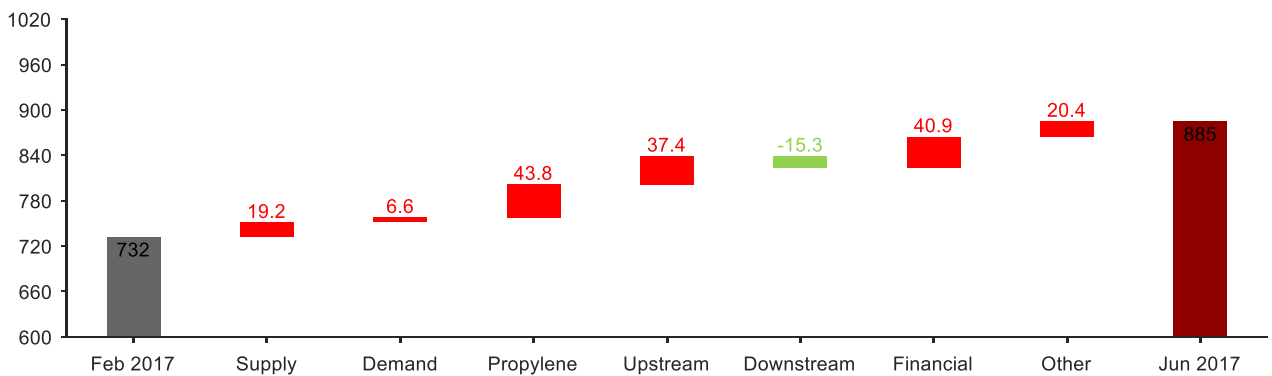
Forecasting the Price of Propylene

Impact Analysis: Four Months Forecast



Our algorithm forecasts a higher price of Propylene in four months: it is expectable that the price increases 20,89% from 732€ to 885€ until the beginning of June.

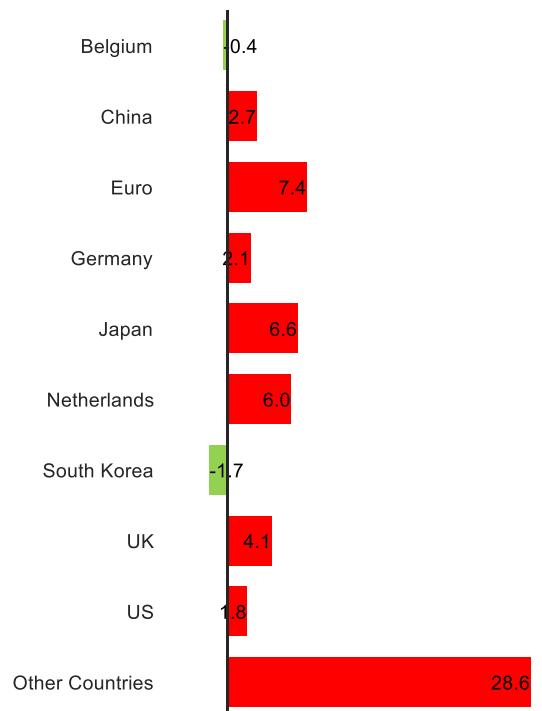
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Increase of Demand:** Positive pressure of the Demand index
- Positive pressure of the index of Propylene
- Positive pressure of the index of variables representing the market upstream
- Negative pressure of the index of variables representing the market downstream
- Positive pressure of the financial index
- Positive pressure of other commodities and other factors
- Focus on Euro, Japan, and Netherlands

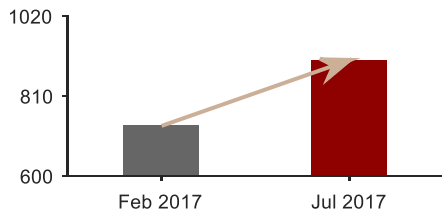
Impact per Country



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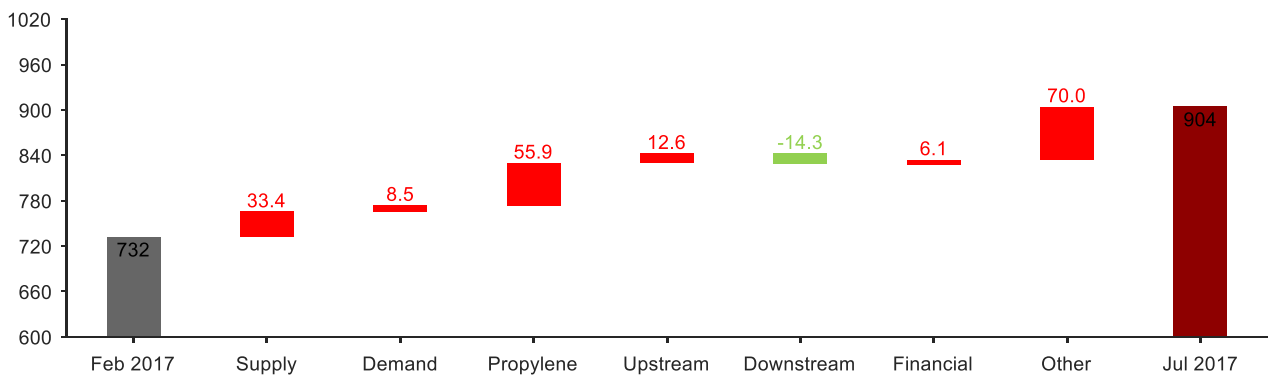
Forecasting the Price of Propylene

Impact Analysis: Five Months Forecast



Our algorithm forecasts a higher price of Propylene in five months: it is expectable that the price increases 23,52% from 732€ to 904€ until the beginning of July.

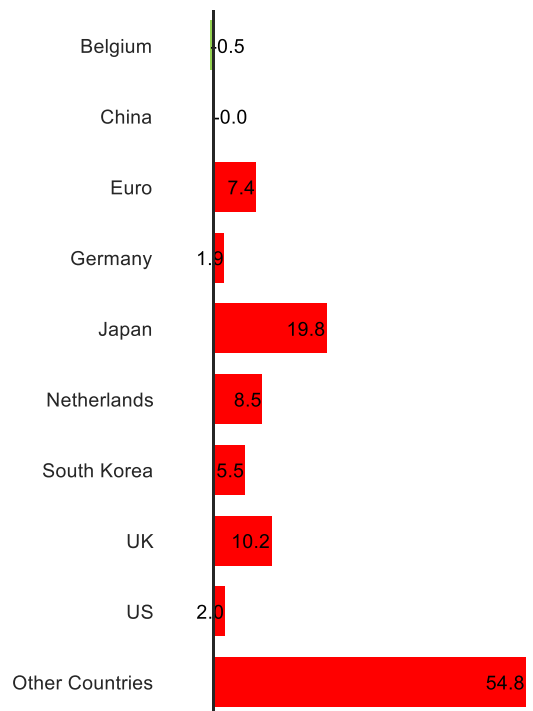
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Increase of Demand:** Positive pressure of the Demand index
- Positive pressure of the index of Propylene
- Positive pressure of the index of variables representing the market upstream
- Negative pressure of the index of variables representing the market downstream
- Slightly positive pressure of the financial index
- **Considerably positive pressure of other commodities and other factors**
- Focus on Japan, UK, and Netherlands

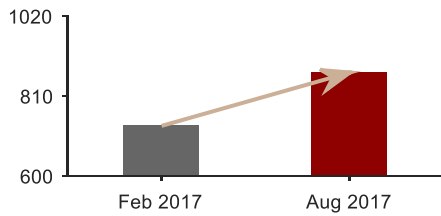
Impact per Country



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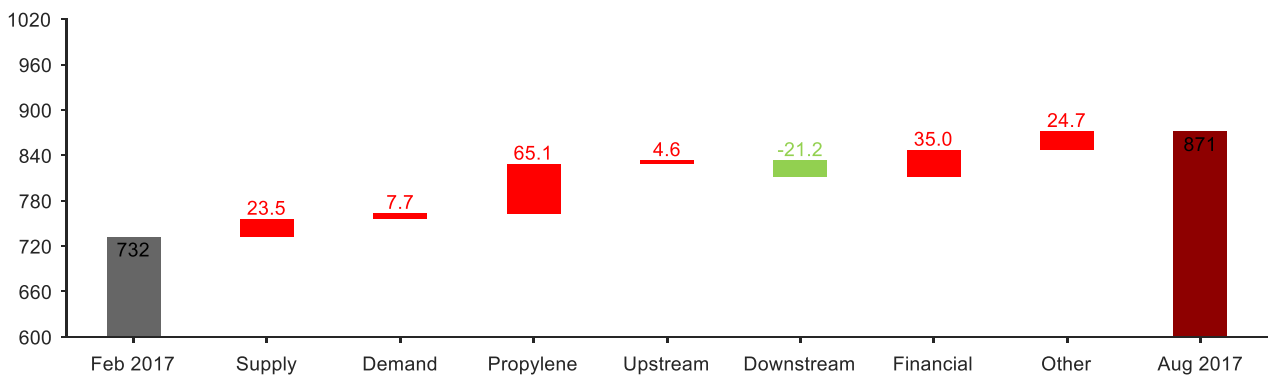
Forecasting the Price of Propylene

Impact Analysis: Six Months Forecast



Our algorithm forecasts a higher price of Propylene in six months: it is expectable that the price increases 19,05% from 732€ to 871€ until the beginning of August.

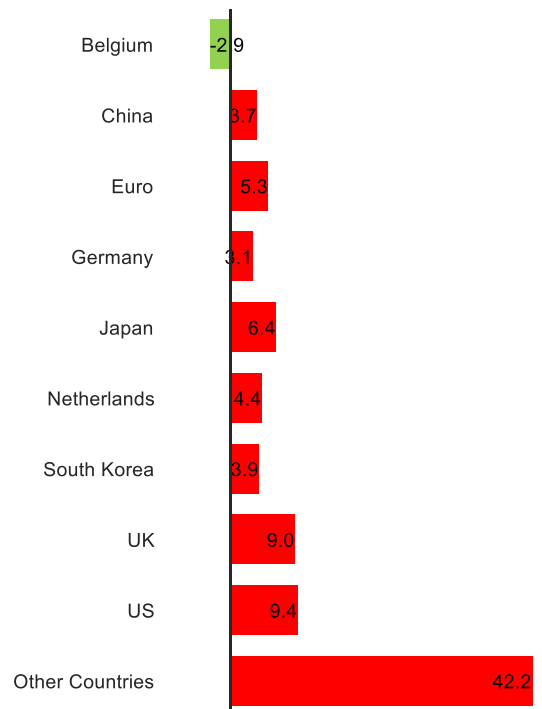
Indices of Factors



Interpretation

- **Decrease of Supply:** Positive pressure of the Supply index
- **Increase of Demand:** Positive pressure of the Demand index
- **Considerably positive pressure of the index of Propylene**
- Slightly positive pressure of the index of variables representing the market upstream
- Negative pressure of the index of variables representing the market downstream
- Positive pressure of the financial index
- Positive pressure of other commodities and other factors
- Focus on US, UK, and Singapore

Impact per Country



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Forecasting the Price of Propylene

APPENDIX I – Technical Explanation of the Impact Analysis

In this appendix, we explain the impact analysis of the factors that most contribute for our forecasts.

This Impact Analysis is conducted individually for **each time horizon**, allowing for a distinction between the indices of variables that contribute for our forecasts at short and medium run.

For each time horizon, our analysis has **two components**: first, we present the impact of variables grouped by **indices of factors**; second we present the impact of variables grouped by **indices of countries**.

Indices of Factors

Indices of factors are indices of the weighted contributions of the variables grouped in those factors.

Supply Index: composed of macroeconomic variables of the producing and exporting countries. It includes variables such as production, exchange rates, inflation, monetary policy, and wages. For example, an increase in wages implies higher production costs which should (in linear, general, and *ceteris paribus* terms) generate an incentive to increase prices;

Demand index: composed of macroeconomic variables of the consuming and importing countries. It includes variables such as production, exchange rates, inflation, monetary policy, and wages. For example, a decrease in a consumer confidence index should (in linear, general, and *ceteris paribus* terms) increase savings and decrease demand, leading to lower prices;

Propylene Index: composed of variables related to Propylene. It includes variables such as the price of Propylene in different regions of the world and exports, imports, and producer prices of Propylene in some countries. For example, an increase in the price of Propylene in other region may imply an increase in the price of Propylene in Europe due to arbitrage movements;

Upstream index: composed of variables related to Oil and Natural Gas. It includes variables such as the price and exports, imports, and producer prices of the inputs in some countries. For example, an increase in the price of Oil should (in linear, general, and *ceteris paribus* terms) generate an increase in the price of Propylene;

Forecasting the Price of Propylene

APPENDIX – Technical Explanation of the Impact Analysis

Downstream index: composed of variables related to Polypropylene and downstream industries, such as Packaging. It includes variables such as the exports, imports, and producer prices of Plastic Industry in some countries. For example, an increase in the demand of Plastic should (in linear, general, and *ceteris paribus* terms) generate an increase in the price of Propylene;

Financial Variables Index: composed of financial market variables. It includes the share price of companies that produce Propylene. It also includes financial indices related to this sector. For example, a positive change in the share price of a Propylene producer should (in linear, general, and *ceteris paribus* terms) imply an increase in expected profitability of the firm. This may signal an expectation of increase in the price of Propylene;

Other Variables Index: composed of variables related to other commodities, such as Ethylene and Styrene. It includes the price, exports and imports of these commodities. For example, a positive change in the price of a substitute commodity, should (in linear, general, and *ceteris paribus* terms) imply an increase of demand of Propylene, and thus, of the price of Propylene.

Country Indices

Country Indices are indices of the weighted contributions of the macroeconomic variables of each country. The countries we present are the most relevant countries in the production, consumption, and international commerce of Propylene.

Interpretation Warning

It is important to note that the contribution of individual variables and indices of variables is not linear. The interaction between variables and between variables of different factors may not be neglectable, which means that the importance of each variable and indices of variables is determined together with the importance of all other variables.

Furthermore, the analysis of changes in variables is not linear. This means that the same variable with the same change in different moments of time may have different impacts given its previous evolution. For example, the algorithm contrasts the change in a variable with its expected change. A positive change but inferior to the expected change may originate an effect of price correction.